

## Checklist for Preparing your Home

You want potential buyers to feel at home when they enter your property. This is a list of the things we recommend that will show your home is well maintained and a good place to call home.

### A Year or More Away

These repairs will keep your property from degenerating and not need to be done again later.

- \_\_\_ Repair anything that is broken, leaks, sticks, or has holes in it.
- \_\_\_ Clean up landscaping, add plants and lay chips where necessary
- \_\_\_ Inspect your water heater, air conditioner, and other equipment. Make sure they are working properly and not damaged, obstructed, moldy, etc.
- \_\_\_ Repair fences & gates
- \_\_\_ Inspect your home for any wood rot and repair it
- \_\_\_ Inspect your windows & repair screens

### 6 Months

If you do these things sooner you might need to touch them up again when you put your home on the market.

- \_\_\_ Repaint as needed. Fresh trim and doors make a home look well maintained.
- \_\_\_ Be sure that scuffmarks on frequently used areas are cleaned or repainted (Ex: sneakers leave marks under breakfast bar in kitchen.)
- \_\_\_ Start packing things you won't need again until after you move.
- \_\_\_ For all renovations choose a NEUTRAL color. (like beige for carpets and walls, or white for trim or accessories)

### 3-6 Months

- \_\_\_ Wash windows & doors
- \_\_\_ Clean light switches plugs, and switch plates. If they are stained or faded replace them.
- \_\_\_ Check grout lines in all tiled areas. Re-grout or re-caulk where necessary - gaps are bad.
- \_\_\_ Clean or re-caulk connection of sinks to counter and backsplash to wall & counter
- \_\_\_ Clean faucets - remove any hard water stains. Consider replacing outdated or dirty faucets.
- \_\_\_ Professionally clean your carpets. If the fiber shows wear, spots, or traffic patterns consider replacing it.

## 1-2 Months

- \_\_\_ Remove any leaves/debris from roof
- \_\_\_ Clean dirty gutters & stained roof tiles
- \_\_\_ Remove wall art, photographs, and anything not being sold with the house. Repair & paint holes. (Think about making it look like a model home)
- \_\_\_ Pressure wash walkways, drive way, & curbs
- \_\_\_ Retouch paint on front door and trim
- \_\_\_ Clear all debris/chips/branches away from the foundation of the house

## Final Touches

- \_\_\_ Clean, clean, clean. If you can wipe it with a white cloth and see dirt it is not clean enough - really.
- \_\_\_ Polish anything that can shine before showings.
- \_\_\_ Set the stage. Use each room for one purpose and let the furniture reflect it, clear away clutter that distracts the eye. Pack all personal items and anything you can live without until you move.
- \_\_\_ Remove everything from the kitchen counters - cleared counters look more clean, spacious, and neat than counters with items stored/displayed visibly.
- \_\_\_ Organize closets, fold items neatly and stack items in rows. If there is too much in the closet to fit try to pack unused items into moving boxes and store in a designated area (garage / spare bedroom)

## Make notes

If you come across a problem that a buyer cannot see easily (like a leaky faucet or wood rot) you may need to disclose it. It depends on what the item is and sometimes whether or not you fix it, but you should keep a list of these things to help you fill out your Seller Disclosure Form later.

## Call us when you are ready to move on with life.

Our evil plan is to show you how amazing our brokerage is, so you realize that there is no one else in the world you'd trust more to help you sell your home.

Make an appointment with us for customized advice, (727) 228-3636 or [Kathleen@We-Promise.com](mailto:Kathleen@We-Promise.com)